

## • COURSE COVERAGE •

- Contracts-Concepts and Legal Issues
- Consultancy Contracts
- Agreements and Contracts
- Negotiating Skills & Techniques
- Dispute Resolution Mechanism
- Flaws in Contracts
- National and International Competitive bidding
- Case Studies (Liquidated Damages, Bank Guarantees, Arbitration)

## • FOR WHOM •

Senior, Middle and Junior Level Executives of Public and Private Sector Undertakings, Government Departments, Autonomous Bodies, Banks, Financial Institutions, Insurance Companies and Multinationals, Cost Accountants, Chartered Accountants and Company Secretaries.

## • METHODOLOGY •

The programme has been developed through lectures, discussions and case studies using audio-visual equipments.

## • FACULTY •

Eminent experts and professionals will be dealing with the subjects.

## • VENUE •

\*  
Last Date for Submission  
of Nominations: 4<sup>th</sup> May, 2026

Hotel Sterling Park Kalimpong  
Upper Cart Road, Near the  
District Hospital, Kalimpong,  
West Bengal 734301

**DATES & TIMING**  
Check In Time: 14:00 Hrs  
on 12<sup>th</sup> May, 2026  
Check Out Time: 11:00 Hrs.  
on 15<sup>th</sup> May, 2026

## • PARTICIPATION FEE •

The Programme  
Residential Fee is  
Rs. 65,000/-

Plus 18% GST per participants. The  
Fee includes course fee, course material  
accommodation on Single Room Basis  
all meals and education visits.

The Charges for  
accompanying  
Spouse would be  
Rs.7,000/-

For all the days towards accommodation,  
meals and visits. However, Children will  
be charged on actual basis.

The Cheque/ DD to be sent along with nominations in favour of  
'ICMAI Management Accounting Research Foundation' payable at New Delhi

## • DETAILS FOR ECS PAYMENT •

Account Name	ICMAI Management Accounting Research Foundation
Bank Name and Branch	Punjab National Bank, Lodhi Road, New Delhi - 110003.
Current A/C No.	0128002100301640
IFSC Code	PUNB0012800
PAN	AACCI1864P

## • FOR KIND INFORMATION •

For outstation programmes the participants are requested to get the confirmation from the ICMAI MARF before proceeding to the venue. The ICMAI MARF will not be held responsible if any participant reaches the venue for postponed/cancelled programme without getting the confirmation from the ICMAI MARF. The cancellation/ postponement of the programme, if any, be intimated to only those organizations whose nominations have been received by the ICMAI MARF on time.

## • REGISTRATION •

For Further Details and Registration Please Contact:

**Ms. Chanchal Sharma, Superintendent, (M) 9811722766**

Email: [mdp@icmairarf.in](mailto:mdp@icmairarf.in)

**ICMAI Management Accounting Research Foundation**

CMA Bhawan, 3 Institutional Area, Lodhi Road, New Delhi - 110003

Phone: 011-24622156, Ext. No: 142

Website: [www.icmairarf.in](http://www.icmairarf.in)

 [@icmairarf](https://twitter.com/icmairarf)

### • ABOUT THE INSTITUTE OF COST ACCOUNTANTS OF INDIA •

The Institute of Cost Accountants of India (erstwhile, The Institute of Cost and Works Accountants of India) was established by a special Act of Parliament, namely, the Cost and Works Accountants Act, 1959 as a statutory professional body for the regulation of the profession of cost and management accountancy in India. Since then it has been continuously contributing to the growth of the industrial and economic climate of the country. The main mission of the Institute is to drive the enterprises globally by creating value to stakeholders in the socio-economic context through competencies drawn from the integration of strategy, management, and accounting.

### • ABOUT ICMAI MANAGEMENT ACCOUNTING RESEARCH FOUNDATION •

ICMAI MARF was incorporated under Section 8 of the Companies Act, 2013 and has its registered office at New Delhi. The Institute of Cost Accountants of India - ICMAI (a statutory body under an Act of Parliament) is the promoter of the Company.

- Undertakes various Strategic and Complex Projects on Cost & Management Accounting related matters for PSUs and Government Agencies.
- Training programmes for executives of public sectors, private sectors, Banks, Financial Institutions, Multinationals, Insurance Companies and Government Departments.
- Customized Training programmes for the industry, Government Departments and Public Services. It also offers specific programmes for Defence, Railways, Telecom and Public Utility Services.

### • FORTH COMING PROGRAMMES 2026-27 •

Dates	Topic	Venue
19-22 May, 2026	FINANCE FOR NON-FINANCE EXECUTIVES	Ooty
02-05 June, 2026	ADVANCE TAX, TDS & TAX PLANNING	Darjeeling
16-19 June, 2026	CONTRACT MANAGEMENT, INVESTMENT DECISIONS, PROJECT APPRAISAL	Mussoorie
07-10 July, 2026	CONTRACTS AND THEIR MANAGEMENT	Gir (Gujrat)
28-31 July, 2026	IMPROVING LEADERSHIP, MANAGERIAL ADMINISTRATIVE & TEAM BUILDING	Jaisalmer (Rajasthan)

\* For more future programmes please visit our website - [www.icmairmf.in](http://www.icmairmf.in)



## ICMAI Management Accounting Research Foundation

*Promoted by*



**The Institute of Cost Accountants of India**

**Residential Management Development Programme on**



## CONTRACTS AND THEIR MANAGEMENT

**12-15 May, 2026  
Kalimpong, West Bengal**

**Nominations Deadline: 4<sup>th</sup> May, 2026**