

• COURSE COVERAGE •

- Conflict management and strategic negotiation
- Developing effective leadership and managerial capabilities
- Strengthening administrative efficiency
- Enhancing communication and decision-making, and
- Building cohesive, motivated and high-performing teams.
- Practical skills in delegation, conflict management, motivation, performance management and
- Collaborative working for improved organisational effectiveness.

• FOR WHOM •

Senior, Middle and Junior Level Executives of Public and Private Sector Undertakings, Government Departments, Autonomous Bodies, Banks, Financial Institutions, Insurance Companies and Multinationals, Cost Accountants, Chartered Accountants and Company Secretaries.

• METHODOLOGY •

The programme has been developed through lectures, discussions and case studies using audio-visual equipments.

• FACULTY •

Eminent experts and professionals will be dealing with the subjects.

• VENUE •

Last date for sending nominations: 2 November, 2026
Last date for getting Seat confirmation: 2 November, 2026

Sterling Kodai Valley
25, Pallangi Road, Attuvampatti,
Kodaikanal, Tamil Nadu 624101

DATES & TIMING
Check-In Time: 14:00 hrs.
on 17 November 2026
Check-out Time: 11:00 hrs.
on 20 November 2026

• PARTICIPATION FEE •

The Programme Residential Fee is Rs. 65,000/-

Plus 18% GST per participants. The Fee includes course fee, course material accommodation on Single Room Basis all meals and education visits.

Limited number of seats are available on a non-residential basis, subject to availability. The applicable fee will be communicated upon request.

The Charges for accompanying Spouse would be Rs.7000/-

For all the days towards accommodation, meals and visits. However, Children will be charged on actual basis.

The Cheque/ DD to be sent along with nominations in favour of 'ICMAI Management Accounting Research Foundation' payable at New Delhi

• DETAILS FOR ECS PAYMENT •

Account Name	ICMAI Management Accounting Research Foundation
Bank Name and Branch	Punjab National Bank, Lodhi Road, New Delhi - 110003.
Current A/C No.	0128002100301640
IFSC Code	PUNB0012800
PAN	AACCI1864P

• FOR KIND INFORMATION •

For outstation programmes the participants are requested to get the confirmation from the ICMAI MARF before proceeding to the venue. The ICMAI MARF will not be held responsible if any participant reaches the venue for postponed/cancelled programme without getting the confirmation from the ICMAI MARF. The cancellation/ postponement of the programme, if any, be intimated to only those organizations whose nominations have been received by the ICMAI MARF on time.

• REGISTRATION •

For Further Details and Registration Please Contact:
Ms. Chanchal Sharma, Superintendent, (M) 9811722766

Email: mdp@icmairmf.in

ICMAI Management Accounting Research Foundation
CMA Bhawan, 3 Institutional Area, Lodhi Road, New Delhi - 110003
Phone: 011-24622156, Ext. No: 142

• ABOUT THE INSTITUTE OF COST ACCOUNTANTS OF INDIA •

The Institute of Cost Accountants of India - ICAI (erstwhile, The Institute of Cost and Work Accounts of India) was established by a special Act of Parliament, namely, the Cost Accountants Act, 1959 as a statutory professional body for the regulation of the profession of cost and management Accountancy in India. Since then it has been continuously contributing to the growth of the industrial and economics climate of the country. The main mission of the Institute is to drive the enterprises globally by creating value of the stakeholders in the socio-economics context through competencies drawn from the integration of strategy, management and accounting.

• ABOUT ICAI MANAGEMENT ACCOUNTING RESEARCH FOUNDATION •

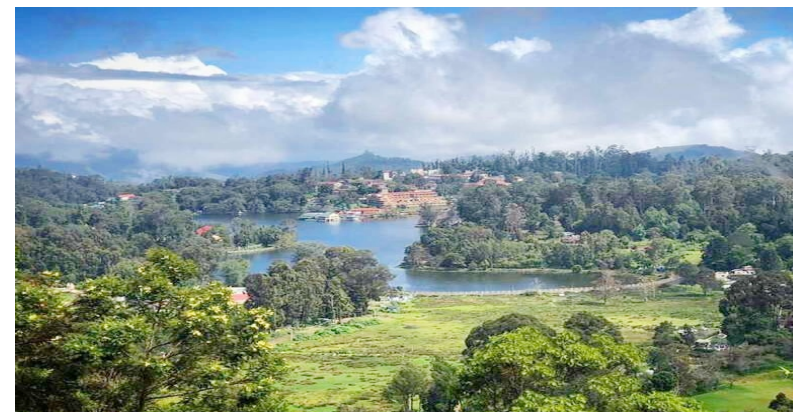
ICMAI MARF was incorporated under Section 8 of the Companies Act, 2013 and has its registered office at New Delhi. The Institute of Cost Accountants of India - ICAI (a statutory body under an Act of Parliament) is the promoter of the Company.

- Undertakes various Strategic and Complex Projects on Cost & Management Accounting related matters for PSUs and Government Agencies.
- Training programmes for executives of public sectors, private sectors, Banks, Financial Institutions, Multinationals, Insurance Companies and Government Departments.
- Customized Training programmes for the industry, Government Departments and Public Services. It also offers specific programmes for Defence, Railways, Telecom and Public Utility Services.

• FORTHCOMING PROGRAMMES 2026-27 •

Dates	Topic	Venue
24-27 November 2026	GST RETURNS & PAYMENT, E-INVOICING, E-WAY BILL, CASE LAWS	Kanha (MP)
1-4 December 2026	CONTRACT MANAGEMENT, INVESTMENT DECISIONS, PROJECT APPRAISAL	Goa
15-18 December 2026	STRATEGIC COST MANAGEMENT, TECHNIQUES, METHODS, AND TOOLS	Varanasi
05-08 January, 2027	GST - RETURNS & PAYMENTS, LITIGATION, CONCEPTS AND DISPUTED AREAS	Dharamshala (HP)
19-22 January, 2027	CONTRACTS AND THEIR MANAGEMENT	Mahabaleshwar (Maharashtra)

* For more future programmes please visit our website - www.icmaimarf.in



ICMAI Management Accounting Research Foundation



Promoted by

The Institute of Cost Accountants of India

Residential Management Development Programme on



Negotiation, Leadership, Motivation, Administrative and Team Building

17-20 November, 2026, Kodaikanal (Tamil Nadu)

Nominations Deadline: 02 November, 2026